2011 Annual Report



"It's incredible to be by her side as her skill, confidence, sense of independence, and love of skiing grow to new heights."
-Olivia Sinaiko, Volunteer





Thank you for picking up the Southeast Alaska Independent Living (SAIL) 2011 Annual Report. We are grateful for the opportunity to share with you a couple stories about the people we serve; introduce you to our Board of Directors; and send out a giant **THANK YOU** in recognition of the volunteers and donors that make our work, *Inspiring Personal Independence*, both possible and powerful.

A handful of 2011 highlights:

- Tuxes to Xtra Tufts~ \$46K from the Governor's SE Inaugural
- Sitka Red Dirt BBQ~ Siemeen Bone organized another country music extravaganza and handed us a check for \$4500
- PickClickGive~ We almost doubled the number of donors and raised \$5,000

Thanks again, we couldn't do it without you!

Board of Directors



Robert Purvis-President, Sitka

- Sitka Fisheries Advisory Commission
- Foundation Fighting Blindness
- Society for Accessible Travel and Hospitality (SATH)



Paul Douglas-Vice President, Juneau

- Zach Gordon Teen Club, Board Member
- United Human Services, Board Chair
- Douglas Dornan Foundation, Founder and Board Member



Kate Burkhart, Juneau

• Professional Motivational Speaker

Joseph Tompkins, Juneau

• United Human Services, Board member

• Nome Receiving Home 2002

• US Paralympic Ski Team

• Founder of Extreme Edge

- Clarksville DV Shelter Board
- Volunteer: AK Legal Services, United Way of SE, Glory Hole, Juneau Arts & Humanities Council, KTOO/KRNN



Suzanne Williams-Secretary, Ketchikan

- Opportunity House, Board Member
- Community Connections, Former Board Member.
- Ketchikan Youth Football League, Former Treasurer



Samuel Wright, Hoonah

- Alaska Independent Board, former member
- Hoonah Indian Association
- Tlingit and Haida Central Council



Mary Gregg-Treasurer, Ketchikan

- Disability Law Center, Board Member
- Tongass Federal Credit Union, Board Member
- Opportunity House, Board Member



Jeff Irwin, Gustavus

- AWARE, Board Member
- Gustavus and Auke Bay Fire Department, Volunteer
- Former Employee SAIL



Rosemarie Duran, Juneau

- Kootznoowoo Permanent Fund Settlement Trust, Past Member
- Capital City Republican Woman, Past Treasurer



Elena Rath, Ketchikan

- Alaska Brain Injury Netwk, Ex. Comm.
- 20+ years serving children, adults & seniors w/ disabilities
- Senior Medicare Volunteer

2011

SAIL provided INDEPENDENT LIVING SERVICES

to 1624 elders and individuals with disabilities in

18 different Southeast Alaska communities. SAIL

responded to 145 requests for

ADVOCACY services, 637 INFORMATION AND REFERAL

requests, 460 requests for ASSISTIVE TCHNOLOGY

and 89 requests for PEER SUPPORT.

495 individuals received SKILLS TRAINING.

198 RECREATION opportunities were offered and

SIGN LANGUAGE INTERPRETERS

Were provided on 104 different occasions!

At A Glance

Hispanic

Disabilities Served:

Dioabilition out voul	
Physical	49%
Developmental	16%
Mental Health	12%
Multiple	4%
Other	19%

Ethnicity:Caucasian61%AK Native/ American Indian34%Asian2%African American1%Hawaiian/Pacific Islander1%

1%

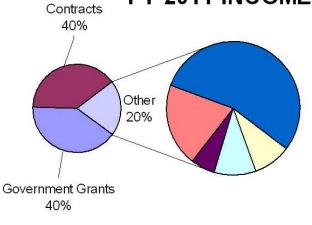
Communities served:

Angoon, Craig, Haines, Hoonah, Juneau, Kake, Ketchikan, Klawock, Klukwan, Metlakatla, Petersburg, Prince of Wales, Sitka, Skagway, Tenakee Springs, Ward Cove, Wrangell, Yakutat

Age:Under 51%Ages 5-1911%Age 20-244%Age 25-5939%Age 60 &Older45%



FY 2011 INCOME



- ☐ Foundation Grants and Public Support
- □ Individual Donations
- Corporate Donation
- Fundraising Events
- Fee For Service

"Independent Living is giving people the tools they need to help themselves"

Meet Granny— Ever since experiencing a traumatic brain injury twenty five years ago, she has been chronically homeless. Once college educated, she now struggles with reading, writing and organizing her thoughts. Granny came to SAIL to get help finding housing. Granny and her dog Sissy have happily been living in the same apartment for the past two years (the longest she has ever lived anywhere since her accident). Granny drops by the SAIL office once or twice a month to get help reading her mail and filling out paperwork, but mostly just to say hi and show off photographs she has taken of the Chilkat Valley where she calls home. "It's a miracle actually. Without SAIL, I'd be still living in a culvert. With just a little help, I feel like I can actually do it now!"





Meet Damian- the only one born Deaf of his four siblings. He remembers being sent to a school in California where he was not able to use sign language. They told him to use his voice instead.

Damian moved to Juneau just over a year ago. He works for REACH, Inc. as a custodian at the State Office Building. Damian has been waiting for housing to open up, but there is a long wait list. Damian loves the outdoors. He

recently went on a life changing kayaking trip with ORCA (Outdoor Recreation and Community Access), a program of SAIL, to Misty Fjords. "My life was upside down when I moved here. I was frustrated and couldn't think straight. This trip helped me think about how I could direct my life better."

Forty-two percent of the homeless population in America are persons with disabilities.

Department of Housing and Urban Development's Annual Homeless Assessment Report

WHAT IS PERSONAL INDEPENDENCE?



Meet Bill - an active member of the Haines community; he lives independently and has had long time employment as a DJ at the local radio station, KHNS. Until a bike accident in 2011, Bill relied solely on his bike for transportation. After a hip replacement and a lot of therapy, Bill realized that his bike would no longer be an option during the winter months. His independence was in jeopardy without transportation to work, the grocery store and the Post Office. He came to SAIL requesting assistance. This GEM Electric Cart

(pictured above) just happened to be for sale locally and would be perfect for Bill except for two obstacles: 1) The price tag was more than "I love the freedom and independence this cart has brought me. The SAIL staff were all wonderful to work with."

he could afford on a small fixed income and 2) Bill did not have a drivers license. SAIL staff approached organizations that might have a vested interest in Bill's success to see who might partner with SAIL to help Bill purchase the cart. In the end, Bill, SAIL, Alaska Vocational Rehabilitation and the Alaska Mental Health Trust all pitched in and purchased the cart. While the funds were being acquired, Bill went to work on his life long goal and received his first ever drivers license! Bill is ecstatic about his new transportation and his renewed sense of *Personal Independence!*

Four times as many people with disabilities as nondisabled people lack suitable transportation options to meet their daily mobility needs.

-National Organization on Disability

Meet Jeannette- a Sitka resident who is unable to sit or stand for any length of time due to advanced stage osteoporosis of the spine. Through SAIL's purchase of an assistive device stand, Jeannette has been able to type on her device while lying down, which enables her to pay bills, write, surf the web, and communicate with others.



"I cannot thank you enough [The assistive stand] has allowed me to use my iPad for as long as I choose without an increase in pain that I would normally feel by sitting up."

Meet David -a 12-year-old who liked to say, "No. I can't." Sometimes he would mumble it, sometimes he would yell it, and most others he would just crumble to the ground in exhaustion and defeat. It was a good day if he was convinced to even step outside in his ski boots, and an even better day if a pair of skis was lying somewhere in the vicinity. Bystanders surely wondered the purpose, as day after day they passed him as he sat with his ORCA (Outdoor Recreation and Community Access) instructor in the snow. For hours, he watched and waited.

A year went by, and no one expected to see David back at the ORCA ski program. But the next January, he came back, ready to refuse all over again. Something was different. In his first lesson of the new season, he agreed to put one ski on. To the instructors' surprise, he knew how to do it and very well. After all, he had watched and waited for all that time. After one ski, came two skis. After several more weeks,



David began to transform. Flashes of exhilaration dashed across his face as he slid cautiously across the flat terrain. Now and again he'd falter as the frustration overcame him, but inevitably he'd get back up and try again.

The inherent benefits that are gained through recreation are increased self-esteem, an expansion of the individual's support network, improved quality of life, heightened personal responsibility and an increase in overall wellness.

During the 2011 ski season, David pointed at the chairlift and said "Lets go up there. To the top." The instructor was shocked, but after all - he had watched and waited for all that time. Without hesitation, he directed the instructor where he wanted to go, hooting and hollering the whole way. When he sat down on the lift, he never looked back. As they reached the top, all he said was "I did it," and slowly nodded his head.

As he skied down the beginner area, bystanders were astonished as he swiveled parallel turns with his instructor, triumphantly finishing in a hockey stop. No one could believe it. Mouths gaped in disbelief. But after all, he had watched and waited for all that time. In that moment, the boy who liked to say "No, I can't", instead said, "Next time, can we do that again?"

During the 2011 Ski Season ORCA provided **280**Adaptive ski Lessons at Eaglecrest Ski Area to **50** different individuals utilizing **39** community volunteers!

YOU, our donors and grantors,

Donors

Abby's Kitchen Susan Alexander Carol Anderson Diane Andresen Diane Antaya

Leslie Antolick and Lori Hoover

Art and Susan Arnold Sharli Arntzen

Melissa Aronson

Laura Attwood

Lourdes Baraoidan

Hattie Baumgartner

Candy Behrends

Ms. Marsha Bennett

Bonnie Berg

Randy and Janet Berlin

Al Bixby and Pamela Woolcott

Sarajustine Black

Max Blust

Sara Boesser

Kenyatta Bradley

Carol Brady

Ron and Cathy Bressette

Grace Brooks

Kristiana Brown

Judith Brownhall

Jason Burke

Cate Burnstead

Nico and Susan Bus

Rafael and Leticia Castanos

Walt and Beth Chapman

Eric Chase

Kevin Chase

Mrs. Jean Clayton

Miki Cole

Paul Columb

Ms. Collette Costa

Jai Crapella

Christopher Cummins

Helen Dick

Ellen Doig

Norman Douglas

Paul and Sioux Douglas

Maria Dudzak

Janice Dugan

Ann Dummer

John and Alison Dunlap

Rosemarie Duran

Ms. Cynthia Eckert

George Edwards

John and Nancy Eiler

Linda Esther

Morgan and Anita Evans

Myron Fribush

Cheryl Fultz

Catherine Gitkov

John Gitkov

Millicent Gjevik

Maria Gladziszewski and Eric

Kueffner

Jeff and Frances Grant

Hugh and Shari Grant

Samuel and Julia Grant

Mrs. Linda Graziano

Mary Gregg

Inga Gregovich

Clark Gruening

Phyllis and Mark Hackett Lee and Christy Hagmeier

Lindsay Hallvik

Kathleen and Jeremy Hansen

Susan Hargis

Mark Harris

John Hartle and Clare Pavia

John and Grace Hawkins

William Hayes

Bernie Hendricks

Magdaline and R.C. Herbage

Diana and Mike Higgs

Anna Holland-Levine

Herb Holmes

C. II 1

Steve Holton

Charles and Christine Horan

Eileen Hosey

Laura Hosey

David House

Jeff Irwin

Catherine Ivie

Lucy and Ray Ivie

Debbie Jackson

Mrs. and Mr. Jamie Jackson

Julie Jackson

Sierra and Carlos Jimenez

Jorden Nigro and Bret Connell

Dan and Betty Keck

Charles and Lynda Kelly

Kim Kiefer

Chere Klein

Jennifer Klein

Ms. Sheila Kleinschmidt

Jean Kline

Matt Knutson

Tristan Knutson-Lombardo

Stacie Kraly

Beth LaCrosse

Ward Lamb

Sandro and Sharon Lane

Geoff and Marci Larson

Patrick and Edna Leamer

Evangeline Lee

Nancy Lennon

Jovce Levine

Pat Littlefield

Sharron Lobaugh

Jim and Suzi Lowell

Susan Macaulay

Walter Majoros and Lorinda

Brotherton

Jacob Mallinger

Anthony and Amanda Mallott

Richard Maloney

Christopher Marshall

Anita Maxwell

Sheryl Mayo

Scott and Denice McPherson

Sarah McRae

Margie Medeiros

Roy and Laureen Mielke

Devra Milam

Ms. Tressa Millam

Mark Millard

Anita and Mike Moffitt

Sam and Janice Nelson

Paul Norwood

Kyra Nylen

Joan and Larry O'Keefe

Fortuna ODell

Maura Odell

Steven Olson

Wayne Owen

Ed Parish Heather Parker

Dee Peterson

Ardeth Piston

Laura Plenert

make it all possible...Thank you!

Thad and Sandy Poulson Robert Purvis Carrie and Joseph Pusich Cheryl Putnam Guy Ransom Elena Rath Suzanne Williams Hazel Reynolds and Sue McGowan Dirk Richardson Buzz Ritter Ms. Lillian Roberts Caren Robinson Phoebe Rohrbacher Rikard Romerein Mrs. Florence Rossiter Cherie Rudolph Schellie Saddoris Joanne Sam Trever Sanders Mr. Sam Scalcucci Rory Schneeberger Joan and John Scott Albert Shaw **Jasmine Shaw** Beatrice Shepard Andrea Short Rosie Sims **Bob Small** Tom Smith Carol and Roger Sperber Scott and Sandy Spickler Jeanette St. George Charlotte Stanbery Carol Stauffer Barbara Stephens Ms. Janna Swanson Saralyn Tabachnick Sherry Tamone Terry Tavel Jill and Simon Taylor Andrea Thomas Joe Tompkins Quinn Tracy Holly Trucano Dave and Rebecca Valentine Wilson Valentine Janet Valentour Gale Vandor Cheryl Walsh

Kate Walters
Misty Warren
Louis and Janet Wegryn
Robert Weinstein
Ellen Wells
Karen Wells
Katie White
Edward Williams, Sr.
Jonathan Williams
Suzanne and Joe Williams
Gregory Wong
Sam Wright
Katherine Wylie
Patricia Yearty
Marcus Zimmerman

Foundations and Community Support

Alaska Community Foundation Chilkat Valley Comm. Foundation Douglas Dornan Foundation Filipino Community, Inc. Governor Parnell's Inaugural Committee Haines Chamber of Commerce John and Deena Hale Foundation Juneau Community Foundation Juneau Douglas Lions Club Legislative Skits Rasmuson Foundation Sitka Charitable Trust Sitka Moose Lodge #1350 Tlingit and Haida Indians of the City and Borough of Juneau United Way of SE Alaska White Elephant Shop

Business and Corporate Support

Acupressure Institute of Alaska Adlersheim Wilderness Lodge AEL&P Air Excursions Alaska Fly'n'Fish Charters Alaska Fudge Company Alaska Glacier Seafoods, Inc

Alaska Grafix Alaska Northern Lights Alaska Raptor Center Alaska Seaplane Service Alaska Stone Arts Alaska USA FCU - Juneau Alaska USA Federal Credit Union- Ketchikan Alaska's Capital Inn Alaskan and Proud Markets Alaskan Heritage Gems & Arts Allen Marine Tours ALPS Federal Credit Union Anderes Oil Arctic Bar Arctic Circle Enterprises Artifacts Aurora Projekt Backdoor Cafe **Balanced Practice** Baranof Chiropractic, Inc. Beading Fascinations Bernard K Passman Bernie's Calisu Leaves Changemakers Chapel by the Lake Chilkat Guides, Ltd Chinook & Company Choco Boutique Chocolate Moose Christmas in Alaska Coastal Real Estate Group Cornerstone Home Health Costco Crab Cracker Crazy Wolf Studio Gallery CruiseMart Curves for Women Czar's Treasures Daily Sitka Sentinel Danger Island Studio David Green Furriers Davis Realty Diamonds International DIPAC Douglas S. Weaver, D.D.S, A.P.C.

Eaglecrest Ski Area

Ed Vandor Construction KINY/KSUP Sitka Fur Gallery El Sombrero Sitka Sound Ocean Adventures Kodiak Coat Company Ernie's Old Time Saloon KTKN am 930 Sitka Vision Clinic Fairweather Prints Life Size Fish SitNews.org Family Practice Physicians, Inc. Linni Esther, CHTP Skeins Fine Yarns Faulkner Banfield, P.C. IBEW Local 1547 Sourdough Bar Fireweed Chiropractic and Madison Lumber & Hardware Sourdough/ Ingersoll Cab Co., Massage LLC Mary Kay Cosmetics Inc. First Bank McDonald's of SE Alaska- Juneau Southeast Alaska Cab Co., Inc. First City Electric McDowell Group Inc Southeast Alaska Discovery First City Players MI Cadle Photography Center Fisherman's Eye Gallery Moose Lodge-Ktn Southeast Remodel LLC Fjord Flying Service Mt. Roberts Tramway Spiral Studio Food Services of America Mt. Verstovia Lodge #18 St. John's Episcopal Church Foreign Automotive Murray Pacific Starboard Frames & Gifts Forget-Me-Not Sweater Shoppe Nana's Attic Subway Glacier Bay Sea Kayaks NAPA Glacier Auto Parts -Super Bear Supermarket Glacier Pediatrics Swan Lake Professional Build-Iuneau ing-Sitka Dental Clinic Goldbelt Hotel NorthStar Trekking Good River B&B Nugget Alaskan Outfitter Sweet Mermaid Coffee Shop Greens Creek Mining Co Oceanview Restaurant Taco Time Gross Alaska Theatres ODOM Corporation Taku Harley-Davidson Old Harbor Books Tall Tale Taxidermy Gustavus Inn Harmony House Parnassus Books Tatsuda's IGA Harris Aircraft Services, Inc. Pavitt Health and Fitness Temsco Helicopters Heritage Coffee Company Perseverance Theatre Tenakee Hot Springs Lodge Home Made Pretty Pie in the Sky The Bear's Lair Home Plus Plumbers & Pipefitters Local The Candy Corner Homeshore Cafe Union 262 The Canvas Homestead Bed and Breakfast Poker Creek Gold The Island Pub Hometown Furnishings Precision Boatworks The Ivory Tusk Horan and Company LLC Printing Trade Company The Pew Charitable Trusts IBEW Local 1547 KTN Raven's Nest Guest House The Salvation Army RE/MAX of Sitka Integrity Automotive The Silver Thimble Island Tile and Marble Refiner's Roast Tiger Pilot Jack's Plumbing and Heating Co. Rie Munoz Ltd. Tom's Treasures Jerry's Meats and Seafoods Robertson's Gallery & Custom Treadwell Appraisal Associates JRC - the Alaska Club Framing Trinkets Iuneau Empire Russell's Twisted Tree Sadhana Works Tyler Rental Juneau Information Service Safeway Technology Valley Lumber Juneau Symphony Safeway Food and Drug Venneberg Insurance K-Town Video Salon Park Avenue Vintage Fare K3 Broadcasting Scanlon Gallery Wells Fargo KATH TV Wells Fargo Bank Sitka Seaside Yarns, LLC KetchiCandies Service Auto Parts White's Inc. & Harry Race Pharmacies Ketchikan Daily News Shaub Ellison Tire **KFMJ** Sheinberg Associates Wings Airways Kingfisher Charters Silly Munchkins Work & Rugged Gear & Mountain Miss

SOUTHEAST ALASKA INDEPENDENT LIVING, INC. Financial Position June 30, 2011

A CODITO	<u>FY11</u>
ASSETS CURRENT ASSETS:	
Cash and cash equivalents:	
Operating	\$345,746
Project Playground Receivables:	10,192
Accounts receivable	36,749
Grants receivable	186,946
Employee receivable	650
Prepaids and deposits	<u>51,802</u>
Total current assets	632,085
EQUIPMENT AND LEASEHOLD IMPROVEMENT, net	49,742
Total assets	\$681,827
LIABILITIES AND NET ASSETS:	
CURRENT LIABILITIES:	ф 10.0 2 0
Accounts payable Accrued expenses	\$ 18,028 38,724
Payable to Project Playground	10,192
Accrued compensation payable	35,756
1 1 2	
Total current liabilities	\$ <u>102,700</u>
NET ASSETS:	
Unrestricted net assets:	
Undesignated	520,574
Invested in equipment and leasehold improvement	49,742
Total unrestricted net assts	570,316
Temporarily restricted net assets	8,811
Total net assets	579,127

See SAIL's audited financial statements for the year ended June 30, 2011 for a complete presentation of SAIL's financial condition and results of operations.



Non-Profit U.S. Postage Paid Juneau, AK Permit 181

3225 Hospital Dr. Ste. 300 Juneau, AK 99801

CHANGE SERVICE REQUESTED

TO:

Juneau: 3225 Hospital Drive, Ste 300, Juneau, AK 99801 (907) 586-4920, info@sailinc.org **Ketchikan:** 602 Dock St., Ste. 107, Ketchikan, AK 99901 (907) 225-4735, ketchikan@sailinc.org

Sitka: 514 Lake St., Ste. C, Sitka, AK 99835, (907) 747-6859, sitka@sailinc.org

Haines: 24 Fort Seward Dr., PO Box 183, Haines, AK 99827 (907) 766-3297, haines@sailinc.org

An Aging and Disability Resource Center and Partner Agency of United Way of Southeast Alaska

Information and Referral · Advocacy · Peer Support · Independent Living Skills Training De-Institutionaliation · Outdoor Recreation and Community Access (ORCA)